



Case study YUKO Lubricants in distribution

About company

- Lubricants manufacturer and distributor, Ukraine
- 70 countries – export geography
- 4 regional hubs around Ukraine
- 1500 SKU – assortment

Project goals

- To automate inventory management
- To reduce inventory level in distribution

Key results with Replenishment+

2 times inventory reduction during first 4 months

60% sales growth

-25% overstock reduction

Overstock reduction



Vitaliy Vasiliev, Deputy CFO YUKO Lubricants

«In distribution, the size of stocks seems not big, but given the positive result of the methodology implementation in production, there were positive expectations from the implementation of R+ at regional hubs».