

BERNARD[®]
CONTROLS

Invest in Confidence

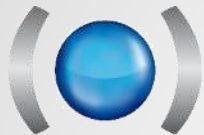


Invest in Confidence



LAURENT VIGOUROUX

Plant manager – 2009-2014
Vice-President Quality – 2014-2015



**BERNARD[®]
CONTROLS**

Invest in Confidence





40 000
Actuators
per year

Energy



Water



Industry



Oil & Gas





Gaz de France



ThyssenKrupp



75%
for export



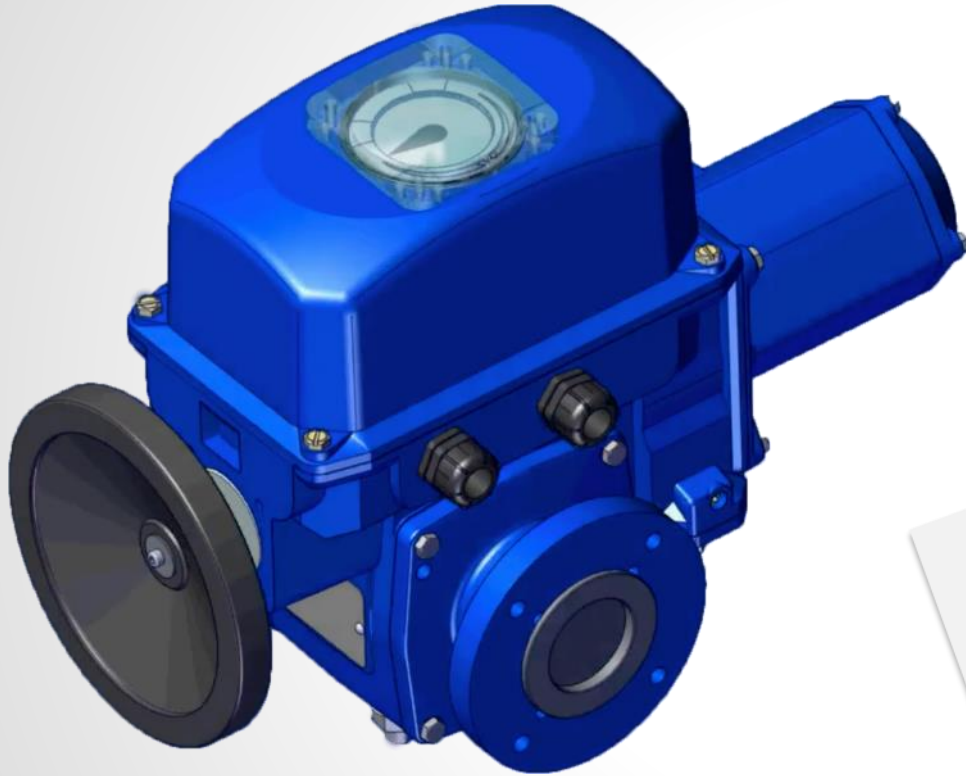


A world map with a blue background. Eleven locations are marked with a blue and gold icon, representing implantations. The locations are: Mexico, the United Kingdom, France, Germany, Poland, Russia, China, India, Japan, South Korea, and Indonesia.

**11 implantations
in the world**

3 plants



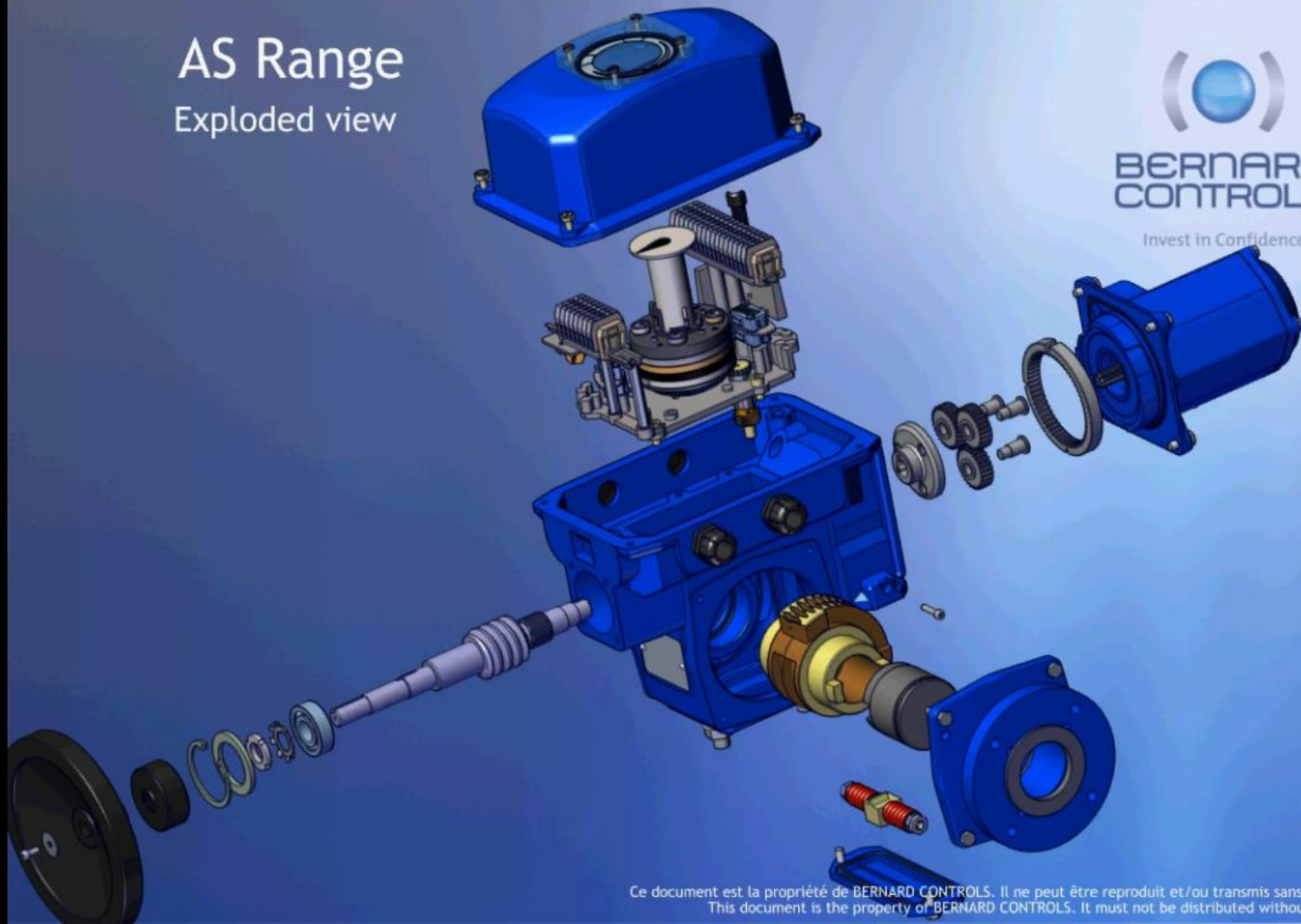


5

Production
lead time
weeks

AS Range

Exploded view

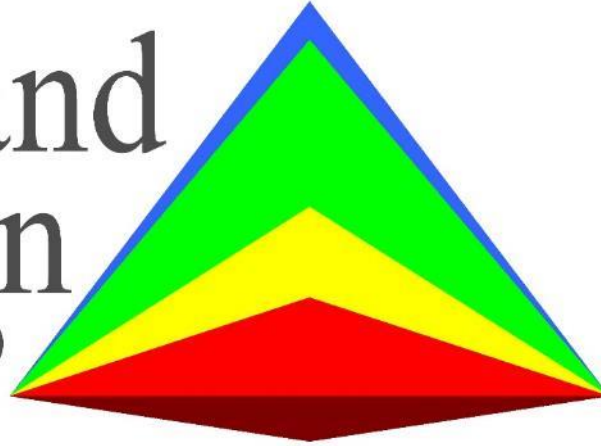


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No robust
Solution
Until...

Demand
Driven
MRP



DDMRP Intro Video (4 min) : <https://vimeo.com/134888926>



Invest in Confidence



ASSOCIATION FRANÇAISE DE SUPPLY CHAIN MANAGEMENT



From "Push and Promote" to "Position and Pull"





Strategic
Inventory
Positioning

Buffer
Profiles and
Levels

Dynamic
Adjustments

Demand
Driven
Planning

Visible and
Collaborative
Execution



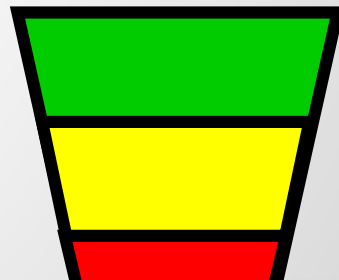
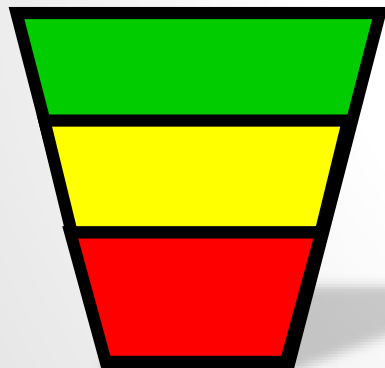
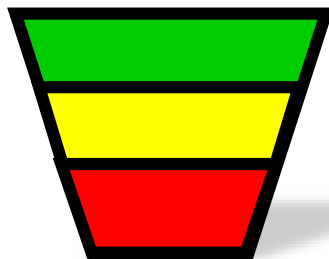
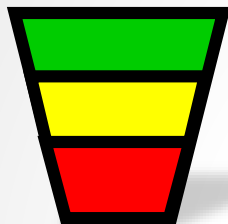
**Strategic
Inventory
Positioning**

Buffer
Profiles and
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Dynamic
Adjustments

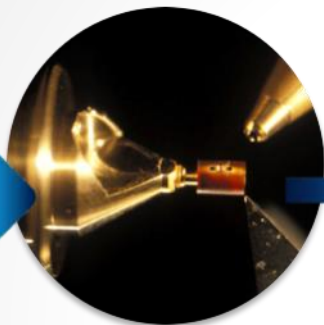
Demand
Driven
Planning

Visible and
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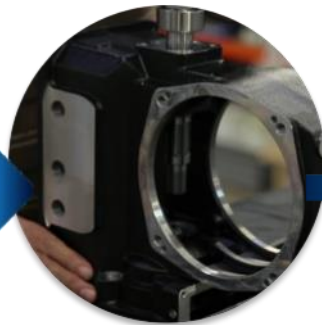




Casting



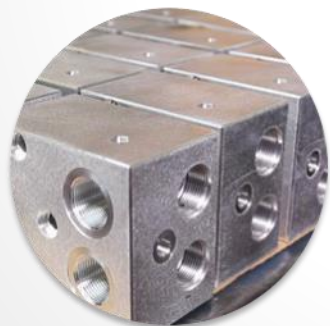
Machining



Assembly



Customer

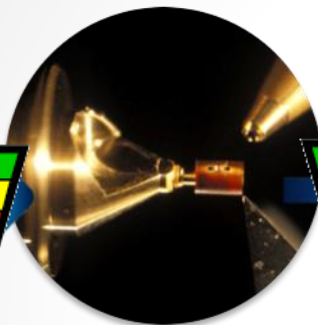


Supplier

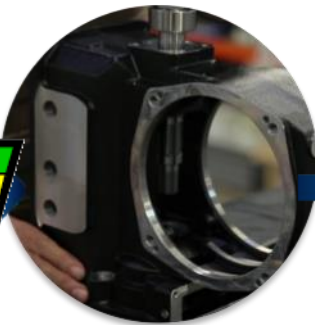




Casting



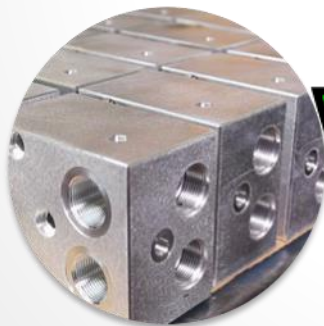
Machining



Assembly



Customer



Supplier





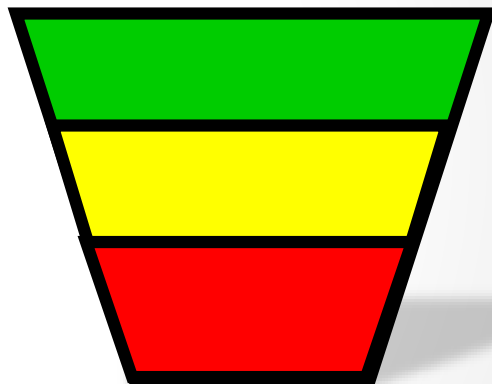
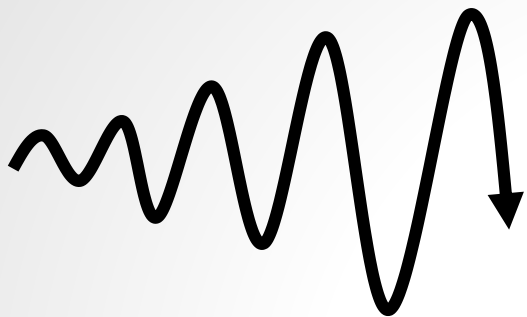
Strategic
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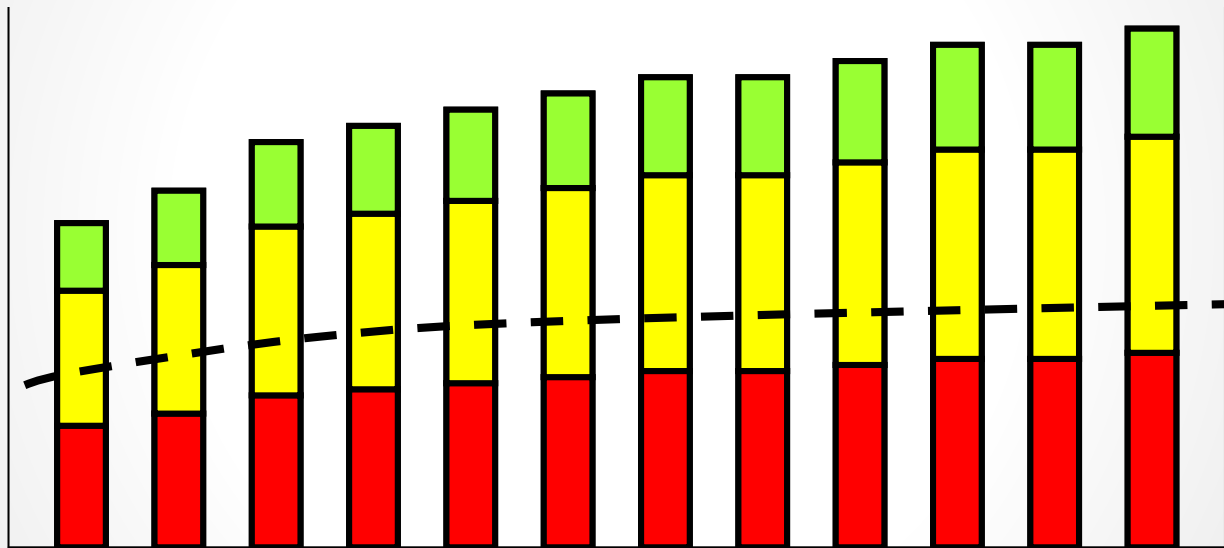
Strategic
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**Dynamic
Adjustments**

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Execution





Strategic Inventory Positioning	Buffer Profiles and Levels	Dynamic Adjustments	Demand Driven Planning	Visible and Collaborative Execution
Design			Plan	Execute



Strategic
Inventory
Positioning

Buffer
Profiles and
Levels

Dynamic
Adjustments

**Demand
Driven
Planning**

Visible and
Collaborative
Execution





8	9	9	3	0	0
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Global Solution ?

8500



REPLENISHMENT+

intuiflow
Supply Chains That Flow

Orchestr8
Lean Supply Chain Solutions

flowsoft
supply chain innovation

...and more to come

 **Barloworld**
Supply Chain Software

ULTRIVA



Strategic
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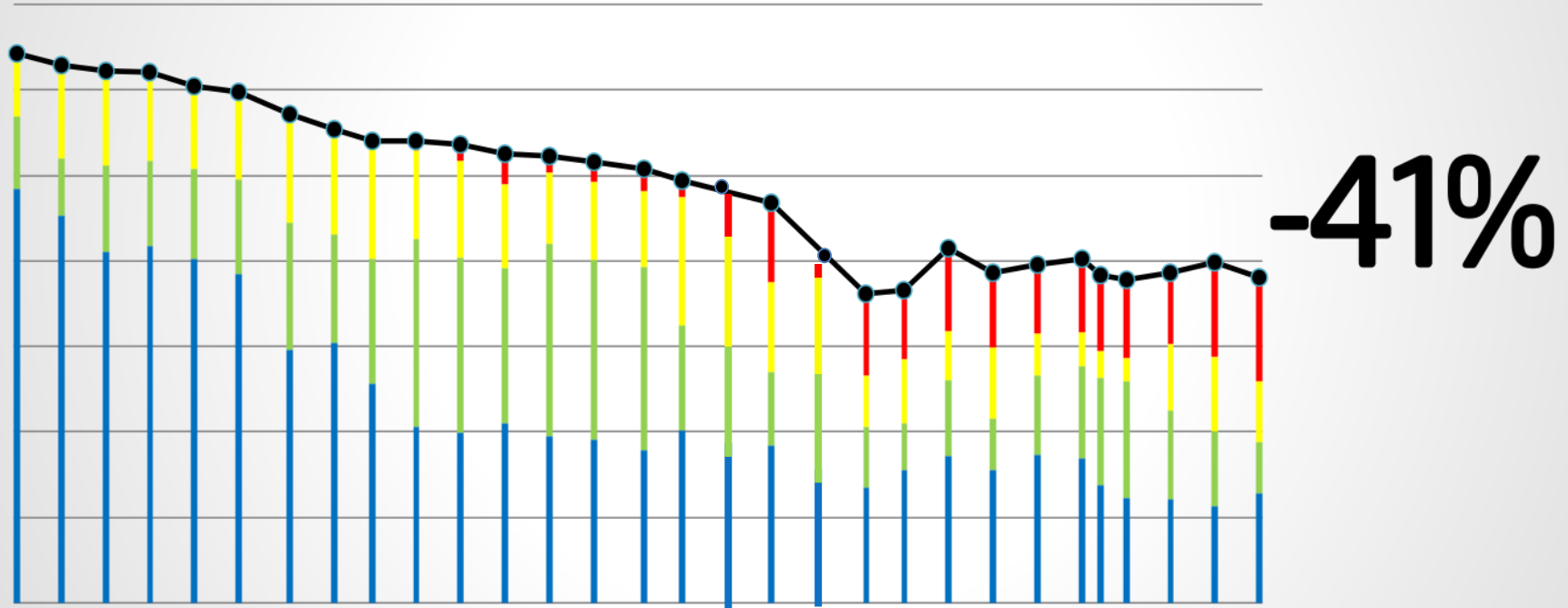


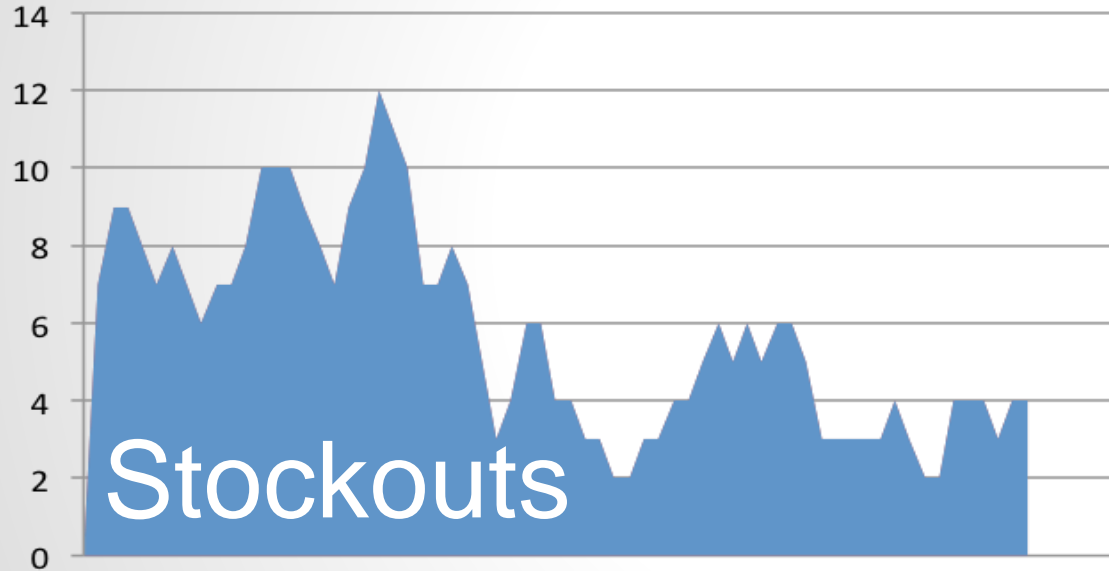


Strategic Inventory Positioning	Buffer Profiles and Levels	Dynamic Adjustments	Demand Driven Planning	Visible and Collaborative Execution
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Design	Plan	Execute
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On hand inventory follow-up on 99 references





Divided **3**
by

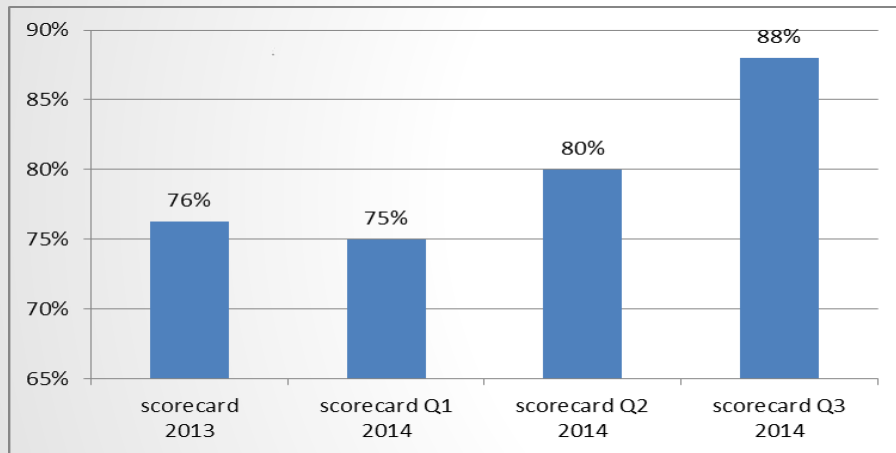
Supplier performances



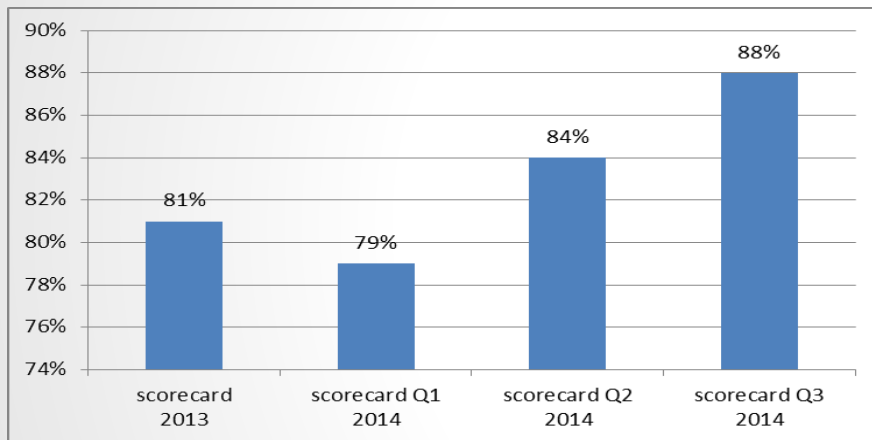
LATHUILLE
HUDRY

GRUPE
RBDH

LATHUILLE HUDRY



13th
↑
37th



11th
↑
30th

See a video from RBDH on the success with DDMRP (1 min):

<https://vimeo.com/136931214>

Incredible wins

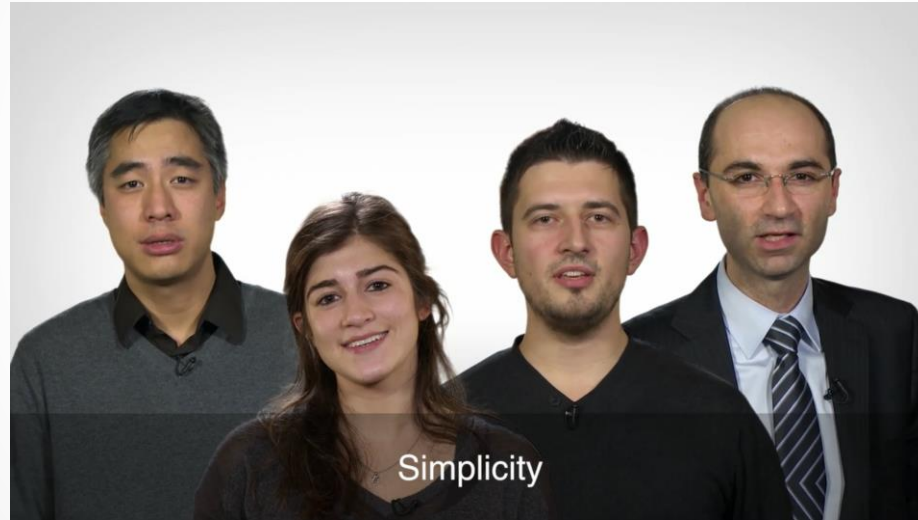
- Global inventory optimisation
- Decrease of express deliveries to customers and from suppliers
- Decrease of the production lead time

Some investments

- DDMRP training
- DDMRP consultants
- Project management



Invest in Confidence



See the video of Bernard Controls team interview (3 min) :

<https://vimeo.com/134886793>



2ème prix :
Bernard Controls / Citwell Consulting
Laurent Vigouroux et Laurent Pénard



Want more information... Contact me :



vigouroux.laurent@gmail.com

